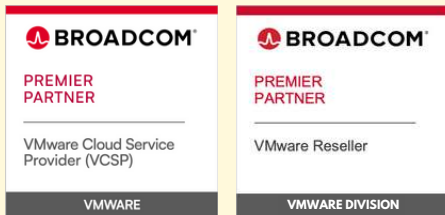


VMWARE BY BROADCOM & IGS

A NEW ERA IN PARTNERSHIP BEGINS



VMware by Broadcom & IGS

Following an anticipated and fruitful series of developments, Broadcom has successfully completed the acquisition of VMware, prompting a realignment of our partnership structure commencing in 2024. While certain partnerships were discontinued, IGS has distinguished ourselves by maintaining our collaboration, resulting in our prestigious designation as a Premier Partner Tier recipient within VMware by Broadcom's Advantage Partner Program.

In a concerted effort to fortify our alliance and underscore IGS's commitment to advancing Malaysia's tech landscape, IGS has also been honoured with the titles of VMware by Broadcom Premier Partner and VMware Cloud Service Partner (VCSP). This achievement highlights IGS's decades-long legacy as a trailblazer in providing innovative VMware solutions nationwide.

We remain optimistic that these transformative changes will chart a new trajectory, catalyzing a revolution in Malaysia's tech sphere for years to come.



IGS as a VMware by Broadcom Premier Partner



At IGS, we take great pride in our esteemed status as a Premier Partner in Malaysia within the esteemed Broadcom Advantage Partner Program. This tier not only acknowledges our unwavering commitment to providing unparalleled solutions to Malaysian enterprises but also solidifies our position as a pioneer of VMware solutions in Malaysia for over two decades.

What Does This Mean for You?

✓ Enhanced Expertise and Support

Deeper Knowledge:

As a Premier Partner, we have access to in-depth training, technical resources, and support directly from VMware by Broadcom. This translates to a higher level of expertise in implementing and managing VMware solutions for your business.

Faster Problem Resolution:

With a closer relationship with Broadcom, we can access quicker troubleshooting and problem-solving assistance, minimizing downtime and ensuring smooth operation of your VMware environment.

✓ Greater Choice and Flexibility

Access to a Wider Range of Solutions:

Premier Partners often have access to a broader range of VMware products and services. This allows us to offer you a more comprehensive selection of solutions to meet your specific needs.

Tailored Solutions:

Our deeper understanding of VMware technologies combined with our knowledge of your business enables us to design and implement customized cloud solutions that perfectly align with your requirements.

What Does This Mean for You?

Improved Security & Compliance

Up-to-Date Knowledge:

Premier Partners stay updated on the latest security best practices and compliance regulations related to VMware solutions. This ensures your cloud environment remains secure and adheres to relevant industry standards.

Advanced Security Solutions:

We may have access to additional security tools and resources through our Premier Partner status, further enhancing the protection of your data and applications in the cloud.

Benefits Beyond Technology

Proven Track Record:

Premier Partners demonstrate a commitment to excellence in the VMware ecosystem. This signifies our experience and success in delivering high-quality cloud solutions to businesses like yours.

Peace of Mind:

Partnering with a Premier Partner gives you the peace of mind knowing you're working with a trusted advisor with the skills and resources to support your cloud journey effectively.



IGS as a VMware Cloud Service Partner (VCSP)



As a VMware Cloud Service Partner (VCSP) in Malaysia, this prestigious designation allows us to offer you even more powerful cloud solutions for your business. We provide an extensive array of VMware by Broadcom bundles & solutions, complemented with our top-tier cloud and managed services. Our commitment extends beyond mere service delivery; we cultivate a resilient ecosystem tailored to meet your diverse cloud infrastructure needs.

What is a VMware Cloud Service Provider (VCSP)?

A VCSP is a trusted partner with expertise in delivering VMware Cloud Foundation (VCF) as a managed service. VCF provides a secure and scalable platform for building and managing your private cloud environment.

What Does This Mean for You?

✓ Enhanced Control & Flexibility

Deploy software on-demand with unparalleled control and scalability. Reduce operational expenses and lower your Total Cost of Ownership (TCO) by eliminating upfront capital and setup costs.

✓ Simplified Infrastructure

Effortlessly transfer VMs, containers, and data to our secure cloud environment. Immediately leverage our extensive managed solutions and services to streamline your IT infrastructure.

✓ Streamlined Operations

Manage your cloud resources with familiar VMware tools. Access native applications and enjoy a unified management experience – all thanks to our VCSP expertise.

What Does This Mean for You?

Effortless Compliance

License portability simplifies software management across hybrid cloud platforms, ensuring easy compliance and reduced licensing complexity.

Cost Efficiency

Save costs by deploying existing licenses into our cloud, avoiding the need for additional purchases.

Data-Driven Insights

Gain valuable data intelligence through access to Modern App marketplaces, Data Services, and our extensive partner ecosystem.

Operational Relief

Free yourself from the burden of managing and maintaining your VCF environment. Transfer your workloads to our cloud and leverage our expertise in routine operations and lifecycle management.



VMware by Broadcom's New Simplified Offerings

Just as changes have occurred on the partnership level, transformations have also taken place concerning VMware by Broadcom's suite of solution offerings.

VMware by Broadcom has streamlined its product portfolio, making it easier for you to choose the right cloud solution for your business needs. This simplification allows us to offer a more focused and efficient approach to cloud technology.

Here's what's new:

VMware Cloud Foundation

This remains the flagship solution, it is a comprehensive toolkit for building a robust hybrid cloud infrastructure; designed for larger organizations with complex cloud needs, often managing both private and public cloud environments.

VMware vSphere Foundation

This new offering is designed for midsize and smaller data centers seeking a secure and reliable platform for their workloads. vSphere Foundation provides a solid foundation for your cloud journey.

VMware vSphere Standard

An offering made especially for smaller requirements, vSphere Standard is your gateway to virtualization, it provides a secure and reliable foundation for running virtual machines (VMs) and workloads on-premise

VMware vSphere Essential Plus Kit

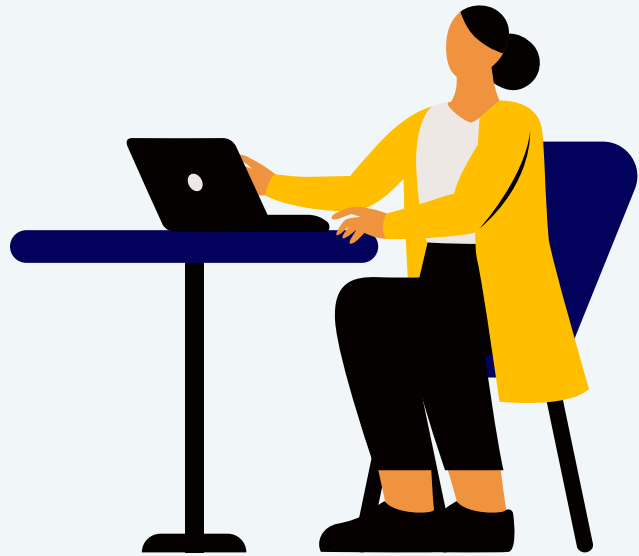
vSphere Essentials Plus Kit is a suitable solution for businesses with limited IT resources. It offers preconfigured 96-192 core virtualization features for up to 3 physical servers (hosts), providing a stepping stone on your data center virtualization journey.



Additionally:

Advanced Hybrid Cloud Services

These value-added services, including storage, disaster recovery/workload relocation, advanced security, and private AI, can be added to either foundational offering (Cloud Foundation or vSphere Foundation) to enhance your cloud environment with specific functionalities.



Benefits of Simplification for You:

Faster Time to Value

Easily identify the solution that best fits your needs and get started quickly.

Simplified Management

Focus on managing your workloads, not your cloud infrastructure.

Reduced Complexity

Navigate the cloud landscape with a clear and straightforward approach

Enhanced Efficiency

Optimize your cloud investment with targeted solutions and services.

Ready to Take Your Cloud Journey to the Next Level?

Contact us today to discuss how these new offerings can help you achieve your business goals. Let our experts guide you in selecting the optimal solution and ensure a smooth transition to the new cloud landscape.

[Unleash Your Cloud's Potential With IGS Today!](#)